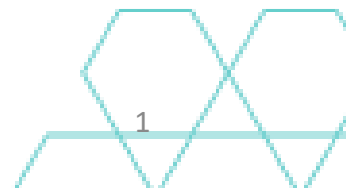


**CHING FENG**  
HOME FASHIONS

# Investor Conference

2026.09.18



# AGENDA

- 1 Company Introduction/  
Operating Results
- 2 Q & A

# Disclaimer

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However, the forward-looking statement are susceptible to various risks or uncertainties, which may lead to differences between the actual results and the contents of the report.

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## Company Introduction/ Operating Results



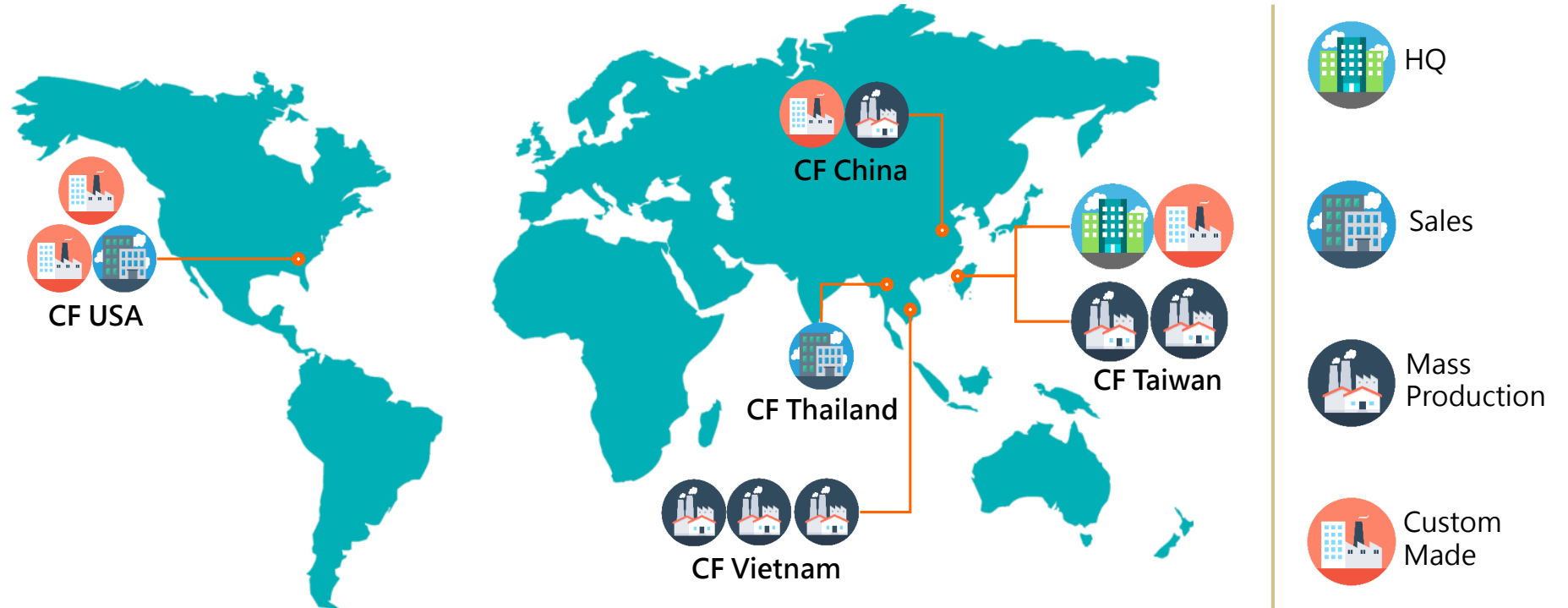


# Company Introduction

Foundation :1974  
Capital:  
NTD\$ 1,778M

2026/08 YTD  
Revenues:  
NTD\$ 3,465 M

Total Employees:  
About 2,000





# Blinds and Shades Market Analysis

## Retail Sales of Hard Window Coverings in the U.S.

Source: Sundale Research

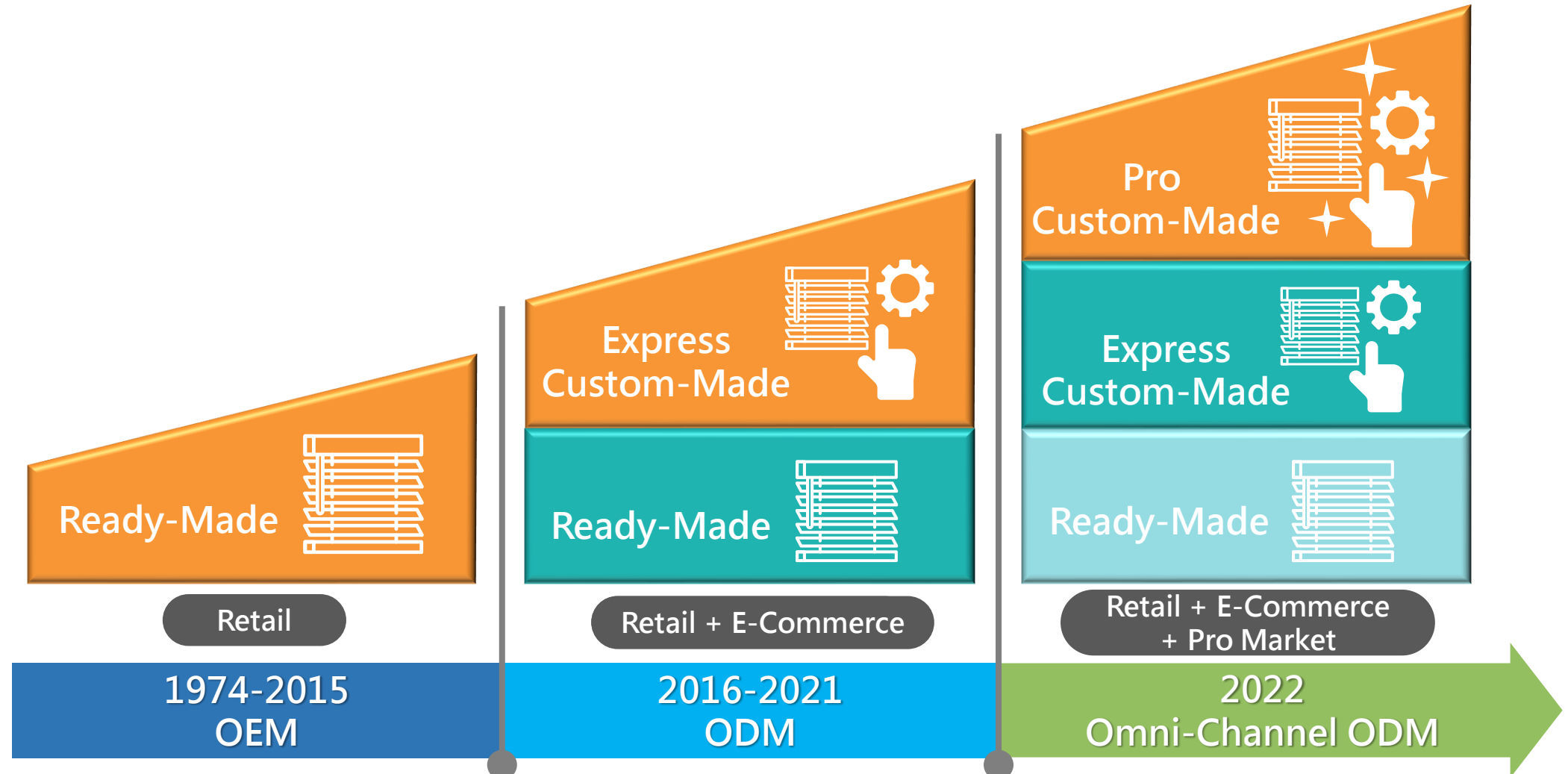
| Item \ Year                  | 2024<br>(\$Millions) | 2025<br>(\$Millions) | Annual % Change | 2030(Est.)<br>(\$Millions) | AVG. Annual<br>Growth Rate |
|------------------------------|----------------------|----------------------|-----------------|----------------------------|----------------------------|
| Mini-Blinds                  | 710                  | 680                  | -4.2%           | 740                        | 1.7%                       |
| Vertical Blinds              | 1,030                | 1,000                | -2.9%           | 1,135                      | 2.6%                       |
| Pleated Shades               | 1,440                | 1,420                | -1.4%           | 2,015                      | 7.3%                       |
| Wood Blinds                  | 1,255                | 1,220                | -2.8%           | 1,575                      | 5.2%                       |
| Roller Shades                | 500                  | 490                  | -2.0%           | 670                        | 6.5%                       |
| Curtain and Drapery Hardware | 1,890                | 1,845                | -2.4%           | 2,250                      | 4.0%                       |
| Total                        | 6,825                | 6,655                | -2.5%           | 8,385                      | 4.7%                       |

## Distribution of Hard Window Covering Sales in the U.S.

| Channel \ Year           | 2024<br>Share of Market | 2025<br>Share of Market | 2026(Est.)<br>Share of Market | 2030(Est.)<br>Share of Market |
|--------------------------|-------------------------|-------------------------|-------------------------------|-------------------------------|
| Specialty Stores         | 32.2%                   | 32.5%                   | 32.7%                         | 33.0%                         |
| Mass Merchants and Clubs | 25.7%                   | 25.6%                   | 25.4%                         | 24.9%                         |
| Home Improvement Centers | 22.7%                   | 22.5%                   | 22.5%                         | 22.4%                         |
| E-commerce               | 10.9%                   | 11.3%                   | 11.6%                         | 12.5%                         |
| Catalogs                 | 2.9%                    | 2.7%                    | 2.5%                          | 2.0%                          |
| Department Stores        | 2.3%                    | 2.2%                    | 2.2%                          | 2.1%                          |
| All Others               | 3.3%                    | 3.2%                    | 3.1%                          | 3.1%                          |



# Business Model Milestone





# Consolidated Income Statement

Unit : NT\$ million

| Item \ Year                     | 2024  | 2025  | 2026H1 |
|---------------------------------|-------|-------|--------|
| Operating Revenues              | 5,399 | 4,942 | 2,558  |
| Gross Profit                    | 1,314 | 1,288 | 719    |
| Operating Expenses              | 747   | 752   | 422    |
| Operating Income                | 567   | 536   | 297    |
| Net Income Before Tax           | 546   | 369   | 272    |
| Net Income                      | 415   | 290   | 197    |
| EPS (NT\$)                      | 2.39  | 1.64  | 1.12   |
| Profitability                   |       |       |        |
| Gross Margin                    | 24%   | 26%   | 28%    |
| Net Margin                      | 8%    | 6%    | 8%     |
| Dividend Distribution           |       |       |        |
| Total Dividend per share (NT\$) | 1.80  | 1.20  |        |
| Dividend Payout Ratio           | 75%   | 73%   |        |



# Consolidated Balance Sheet

Unit : NT\$ million

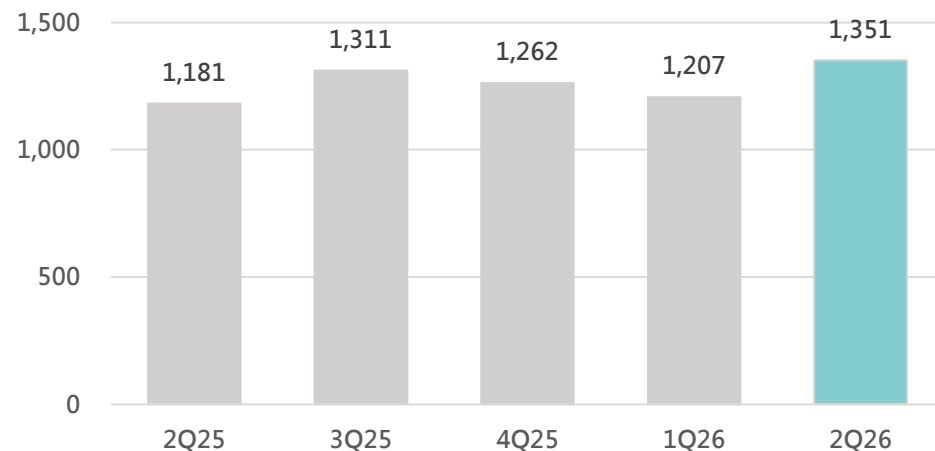
| Item \ Year                                           | 2024.12.31   | 2025.12.31   | 2026.06.30   |
|-------------------------------------------------------|--------------|--------------|--------------|
| <b>Total Assets</b>                                   | <b>7,578</b> | <b>7,819</b> | <b>9,095</b> |
| Cash and cash equivalents                             | 621          | 388          | 651          |
| Notes and accounts receivable                         | 1,563        | 1,649        | 1,676        |
| Inventories                                           | 1,148        | 1,170        | 1,211        |
| Property, plant and equipment and right-of-use assets | 2,879        | 2,273        | 2,257        |
| Other assets                                          | 1,367        | 2,339        | 3,300        |
| <b>Total Liabilities</b>                              | <b>4,756</b> | <b>5,177</b> | <b>6,410</b> |
| Short-term and long-term loans                        | 3,137        | 3,534        | 4,291        |
| Notes and accounts payable                            | 775          | 627          | 572          |
| Other liabilities                                     | 844          | 1,016        | 1,547        |
| <b>Total Equity</b>                                   | <b>2,822</b> | <b>2,642</b> | <b>2,685</b> |
| A/R Turnover Days                                     | 93           | 119          | 119          |
| Inventories Turnover Days                             | 92           | 116          | 118          |
| Liabilities to Assets Ratio                           | 63           | 66           | 70           |
| Current Ratio                                         | 210          | 155          | 125          |
| Quick Ratio                                           | 142          | 99           | 85           |



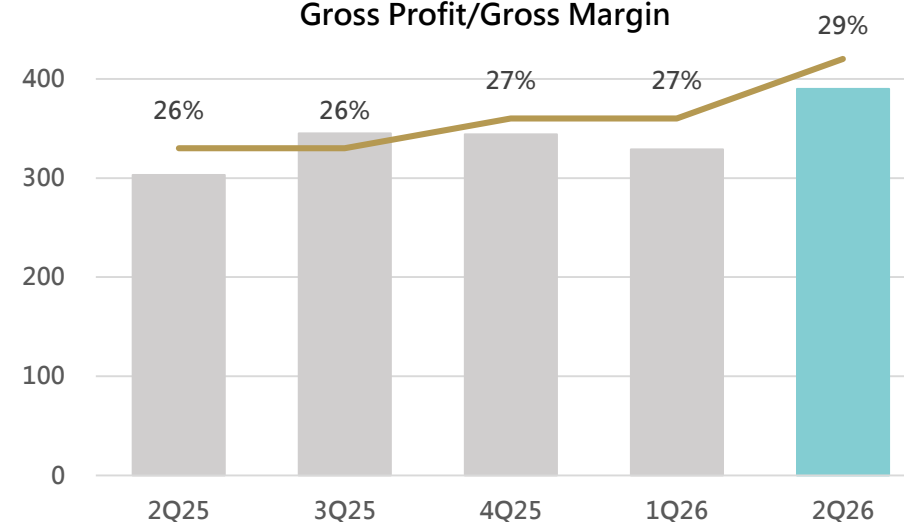
# Financial Performance

Unit : NT\$ million/%

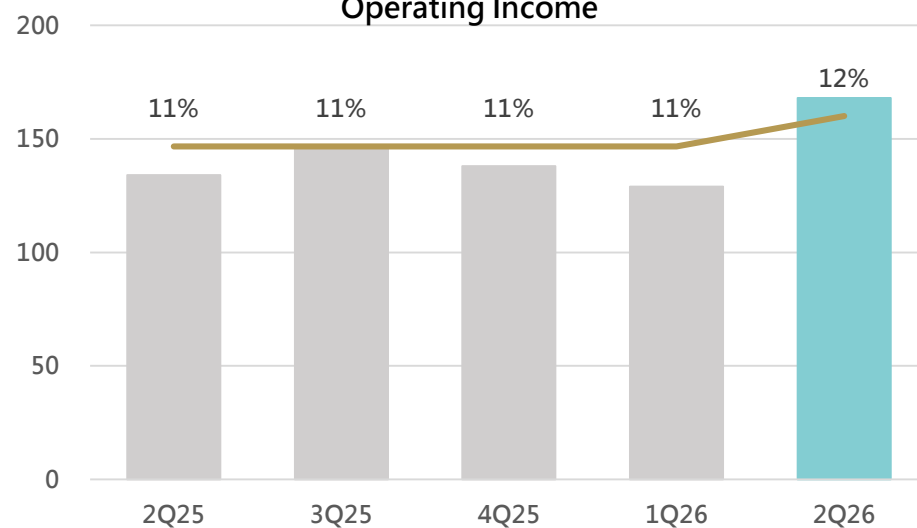
### Operating Revenues



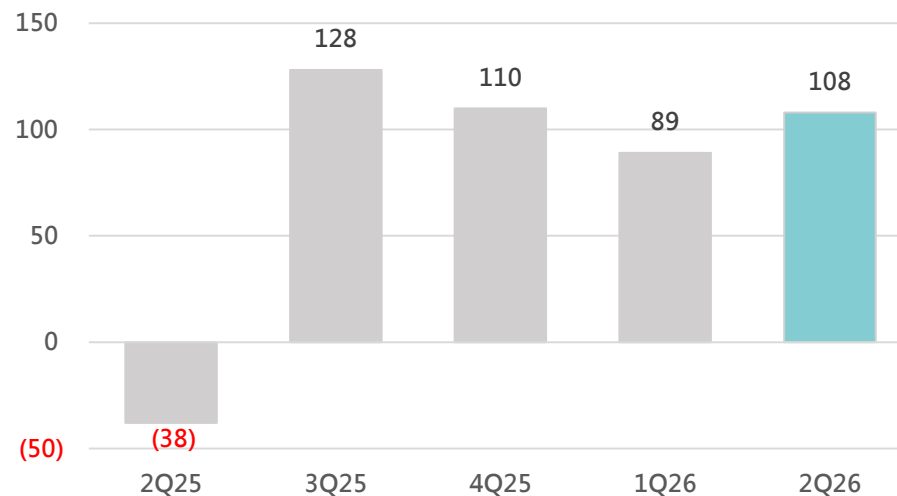
### Gross Profit/Gross Margin



### Operating Income



### Net Income





# Multi-Region Supply Strategy

## Window Coverings Supply Chain



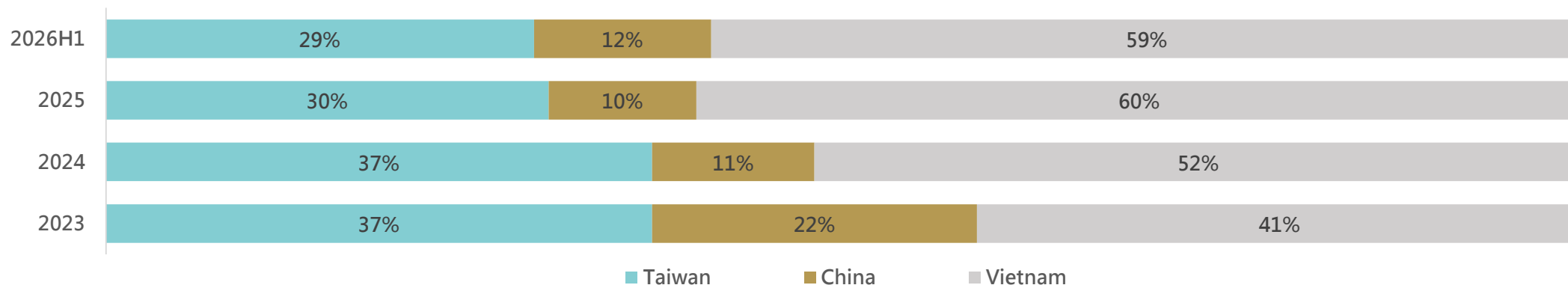
1. **CF Taiwan and CF Vietnam** : Mass producing five major window covering products for the North American market.
2. **CF China** : Transformed into IKEA-exclusive facility for global supply.
3. **CF Taiwan and CF USA** : Customizing cordless and smart window covering products, targeting North American and Asian markets.

## Home Textiles Supply Chain

1. **CF China** : Enhancing automated production.
2. **CF Vietnam** : Enhance local supply capabilities through strategic alliances.



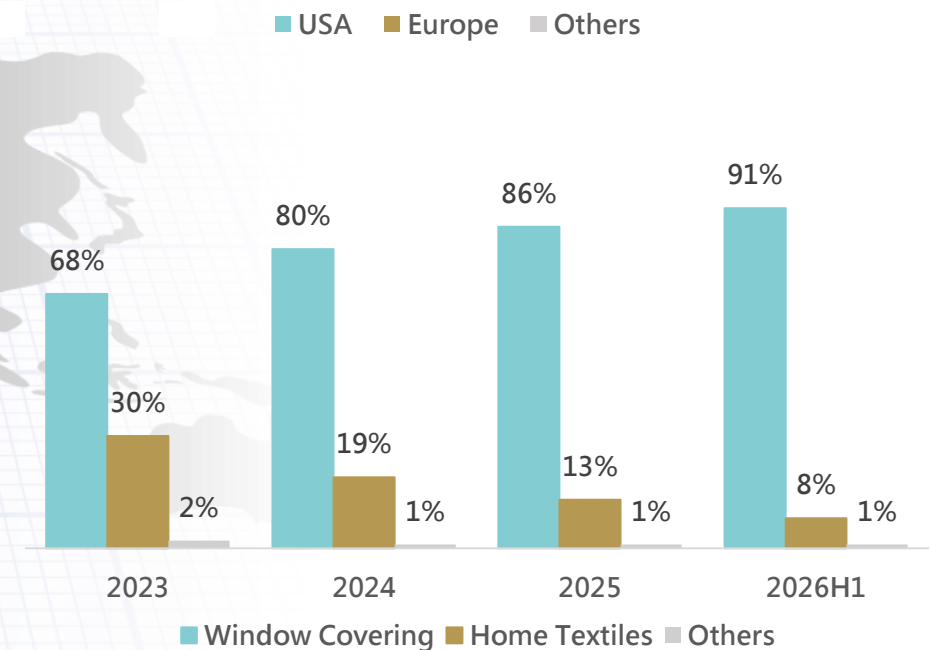
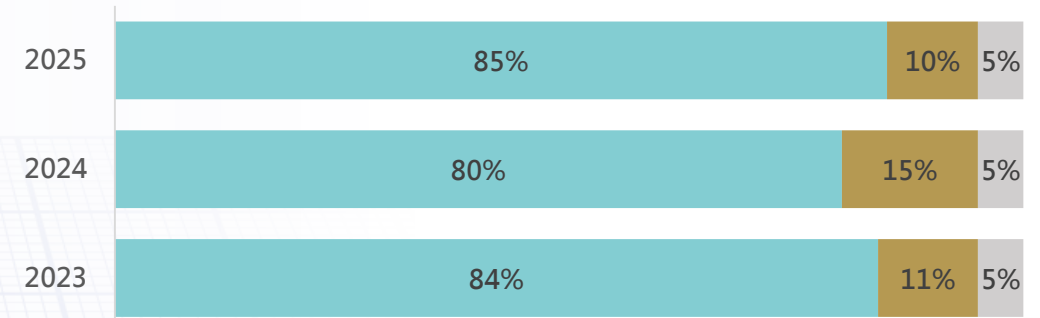
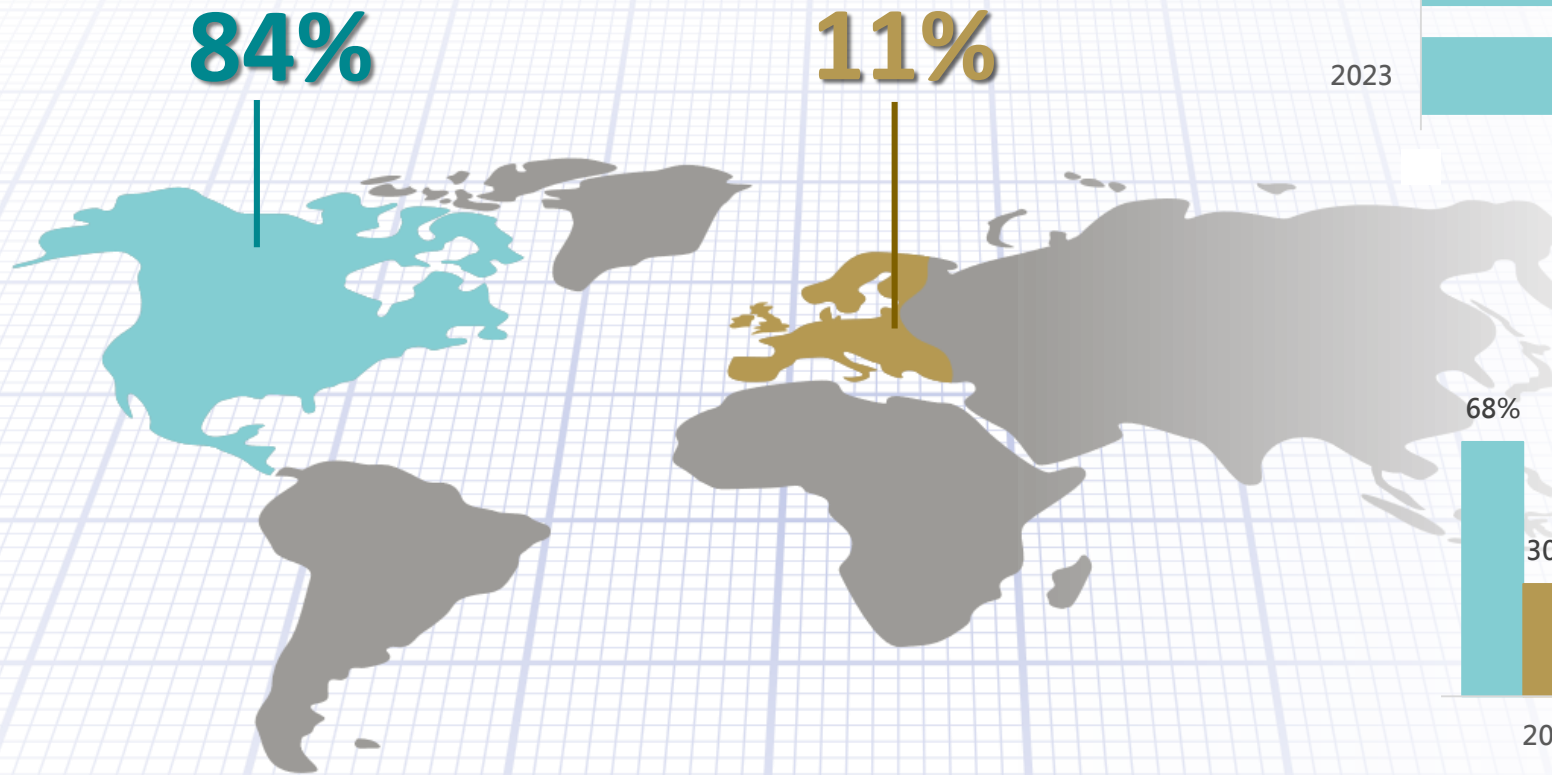
Proportion of Production Value by Factory





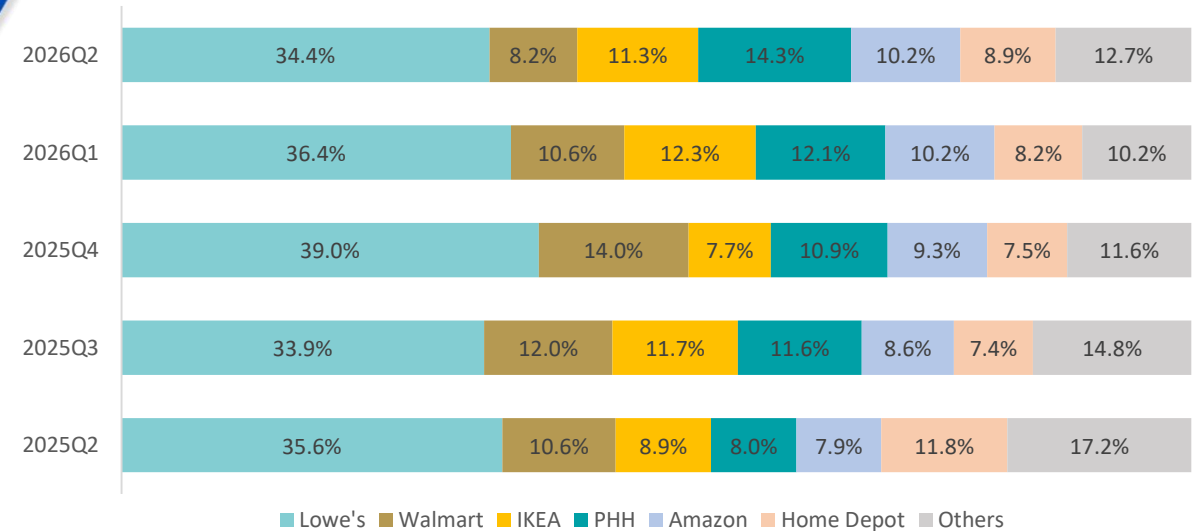
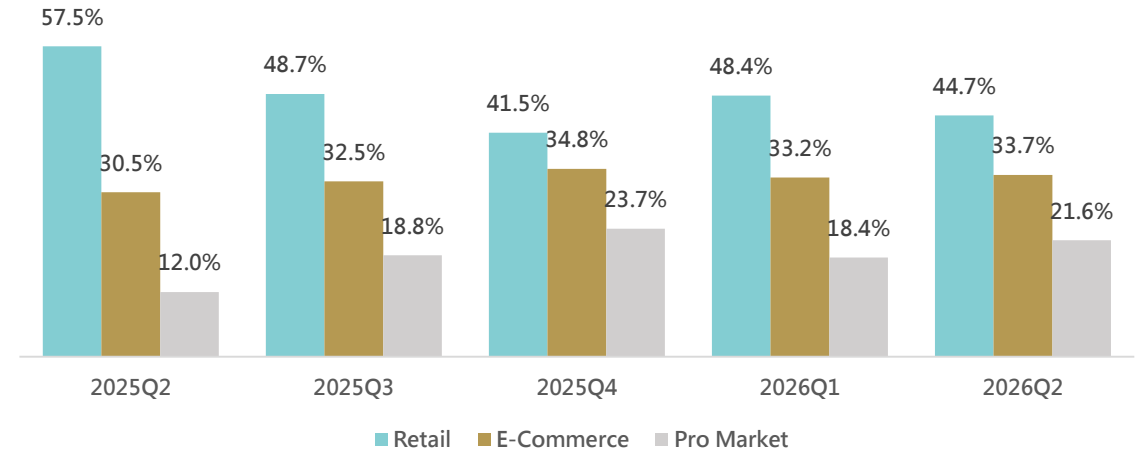
# Regional / Product Distribution

## 2026H1





# Main Channels and Customers





# H1 Operational Highlights

Continuous Enhancing  
Omni-Channel Business Model

Expanding Traffic Channels  
E-Commerce/Pro Market

Expanding Customer Product Lines  
Window Covering/Home Decor



## 2 Q & A



Achieving Safe, Sustainable, and Smart Blinds.

Empowering Environmental Sustainability Through  
Consumer Action.

Preserving the Enjoyment of Life for Generations to Come.

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**Enrich Your Living Aesthetics**

No. 373, Sec. 4, Yenhai Rd., Fuhsing Township, Changhua, 506, Taiwan

TEL:+886-4-7801967 FAX:+886-4-7801863

[www.chingfeng.com](http://www.chingfeng.com)